



Buyer Support Services

Buying your own dental practice is one of the most exciting times of your life. It can also be one of the most stressful. Peak Services have been designed to assist in the evaluation and acquisition of a dental practice, no matter what your experience level or budget is.

Written Practice Opinion

Practice Valuation

Hourly Buyer Consulting

Complete Buyer Support

Written Practice Opinion

This is our most cost effective third party objective opinion, We review your potential purchase opportunity, analyzing the 10-15 critical factors of the practice. We then provide you a written report of our findings, including a purchase price range for fair market value.

Timeframe

Once you submit the necessary information we can provide your report within 7 business days. Expedited services are available at an additional cost.

Cost

Under \$1000

Practice Valuation

Our practice valuation service is based upon the three (3) most recent year's financial information as well at least 20 critical factors essential to your long term success. We provide you a written valuation report including ranges for fair market value and our recommended value for your particular scenario.

Timeframe

Once we receive the necessary information we provide your written valuation within 10 business days. Expedited services are available at an additional cost.

Cost

Under \$2000

Hourly Buyer Consulting

When you only have a need to resolve one or two issues of concern, hourly consulting support by phone or email may be appropriate.

Timeframe

Direct access to a Buyer's consultant within 24 hours

Cost

From \$150/hr

Complete Buyer Support

This full service program includes the follow;

Pre-Purchase

- Review of price structure/evaluation of practice
- Consult regarding offer
- Draft Letter of Intent/Offer
- Assist with Due Diligence
- Introduce to lending sources and prepare lending package
- Staff analysis and interviews
- Provide cash flow analysis and written practice opinion

Post purchase of a practice

- Optimum-staffing model proposed
- Customized Employee Policy Manual
- Complimentary legal review of Employee Manual by labor attorney
- Updated Personnel System for legally responsible records
- Written Job Descriptions
- Staff Meeting to gather information and announce changes
- Staff Meeting to implement manual and answer questions
- Create individual personnel files
- Unlimited Manual revisions for one year
- New *Wage Benefit Survey*, including a personalized report
- Pre-View service for new hires (to reduce hiring liability)
- Out placement services coupons (to reduce U.I. costs of terminated employees)
- Eight (8) hours of additional complimentary consulting within the first 90 days after closing

Timeframe

On going until 90 days after the purchase of your practice.

Cost

Quoted on a case by case basis.