



## *We Understand Transitions*

*“They worked double over-time, got the job done and got full asking price.”*  
*-Dr. Rob McLandress.*

Selling your dental practice can be one of the most stressful times in your career. You have invested a great deal of time and energy building a valuable practice and want to get the appropriate return for your lifelong investment. Just as important is finding the right doctor who can carry on the legacy you have created.

### **We Understand.**

Since 1997, the team at Peak has worked with dentists planning and executing their “farewell” to practice ownership. Our clients have found that they save time, money and most of all anxiety, while getting the professional transition support they had hoped for.

Our Practice Transition Services allow you to choose the services you need during your transition.

### **Sell it Yourself** – *(For the owner who prefers to handle the negotiation.)*

You are provided four hours of complimentary discussion with one of our transition consultants to outline, plan or support your strategy for transition. Peak will then market your practice in a variety of non-traditional ways. Included will be postings on the Peak web site, at regional dental schools and a broadcast communication to dentists in the Peak network. Potential buyers will contact you directly about your practice.

In addition to marketing your practice, Peak will provide you with a Practice Prospectus (an organized compilation of critical practice information) and a buyer profile to assist in the selection process. You will also receive checklists for information needed for the buyer and seller to complete the transaction.

A comprehensive practice valuation with cash flow analysis can be added for a third party non-biased evaluation of your opportunity.

### **Complete Service**

In addition to all of the above services, we provide complete practice evaluation, setting a fair market value, identifying qualified buyers, negotiations of terms as well as providing all accounting and legal support. All potential buyers are carefully screened and matched to your criteria prior to coming to the practice (*no unqualified candidate parades*). We represent your practice opportunity personally through completion, all for a **20% - 40% savings** from traditional brokering.

With either plan, you will have the support of the experienced consulting [team](#) at Peak.

Contact us toll free **888.477.7325** to discuss your specific needs.